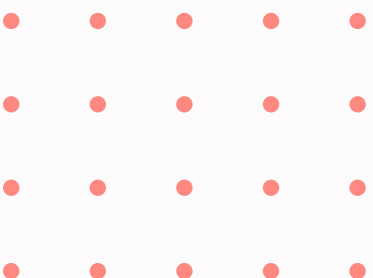
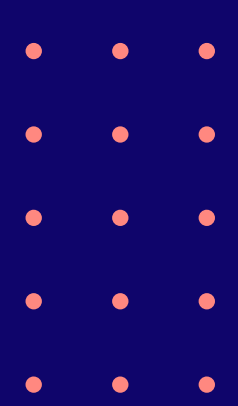
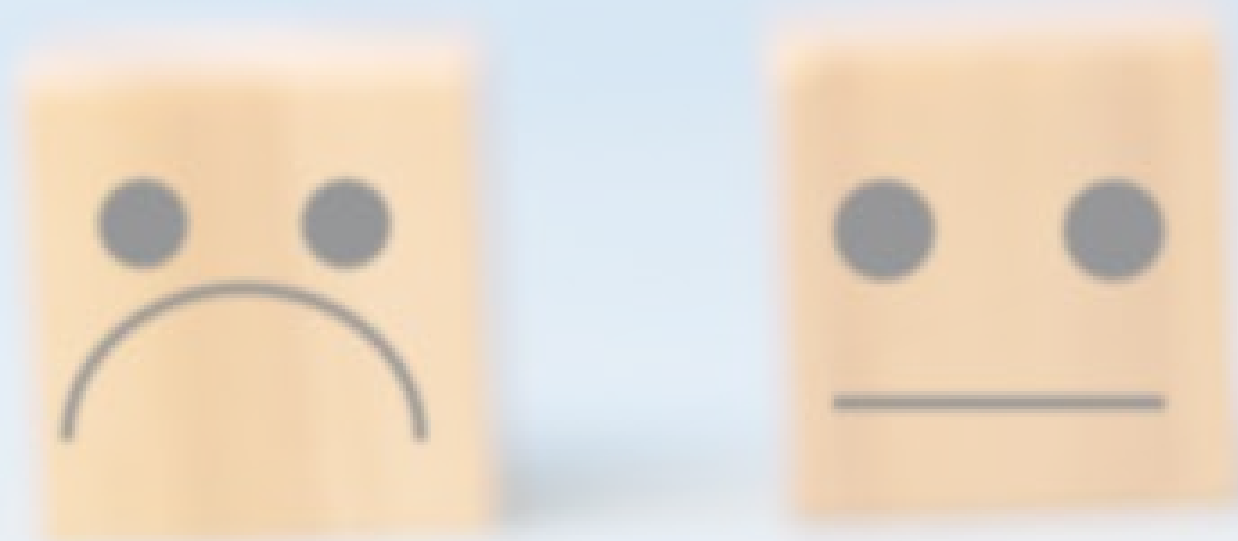
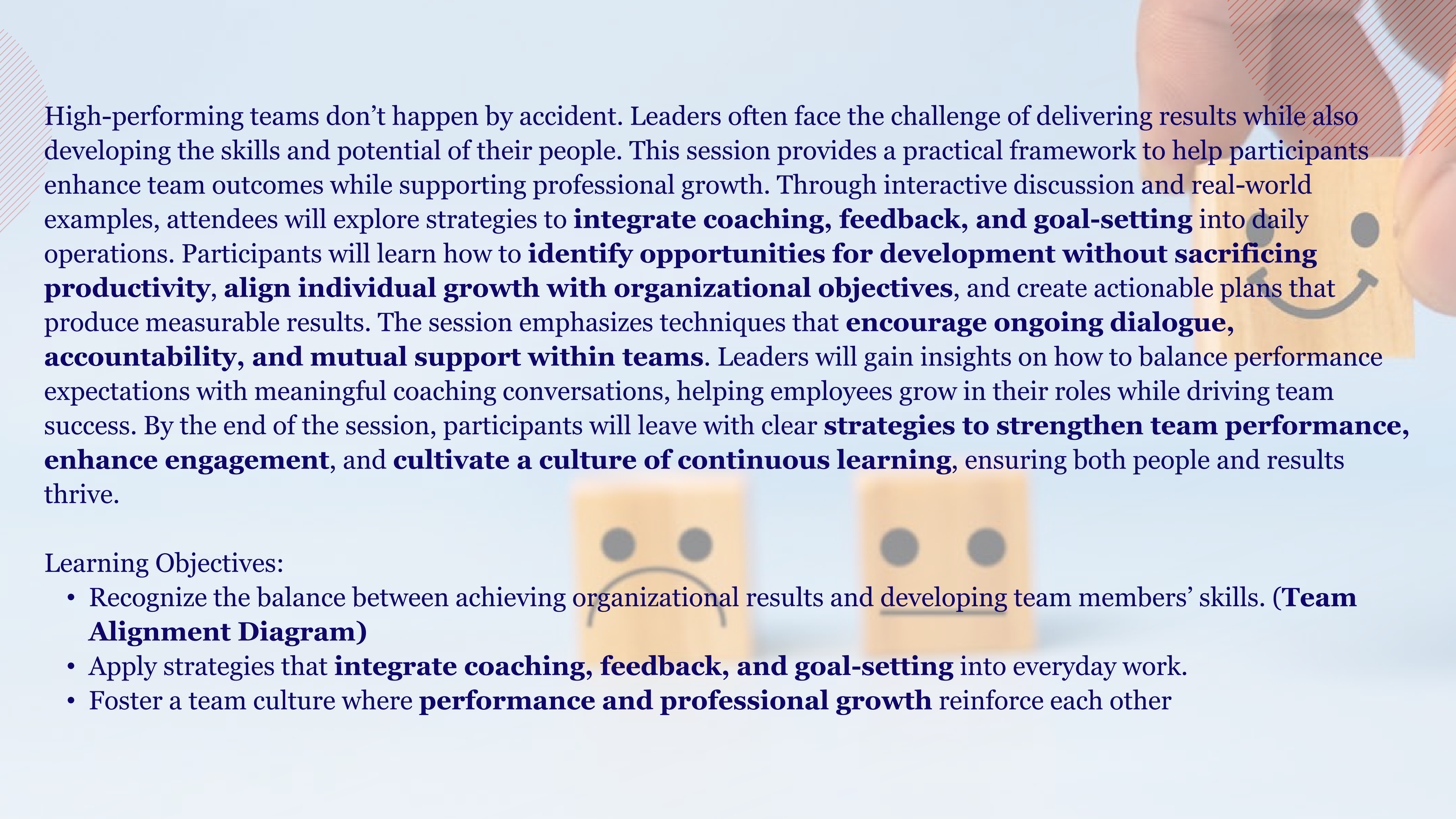


POSITIVE
IMPACT
consulting



Enhancing Results While Elevating People





High-performing teams don't happen by accident. Leaders often face the challenge of delivering results while also developing the skills and potential of their people. This session provides a practical framework to help participants enhance team outcomes while supporting professional growth. Through interactive discussion and real-world examples, attendees will explore strategies to **integrate coaching, feedback, and goal-setting** into daily operations. Participants will learn how to **identify opportunities for development without sacrificing productivity, align individual growth with organizational objectives**, and create actionable plans that produce measurable results. The session emphasizes techniques that **encourage ongoing dialogue, accountability, and mutual support within teams**. Leaders will gain insights on how to balance performance expectations with meaningful coaching conversations, helping employees grow in their roles while driving team success. By the end of the session, participants will leave with clear **strategies to strengthen team performance, enhance engagement, and cultivate a culture of continuous learning**, ensuring both people and results thrive.

Learning Objectives:

- Recognize the balance between achieving organizational results and developing team members' skills. (**Team Alignment Diagram**)
- Apply strategies that **integrate coaching, feedback, and goal-setting** into everyday work.
- Foster a team culture where **performance and professional growth** reinforce each other



How many here have had a performance review?



How often does it occur?



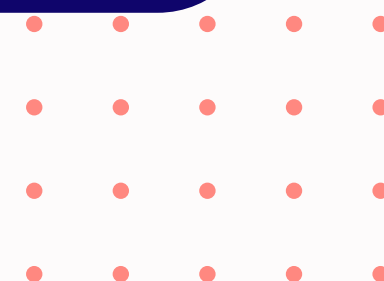
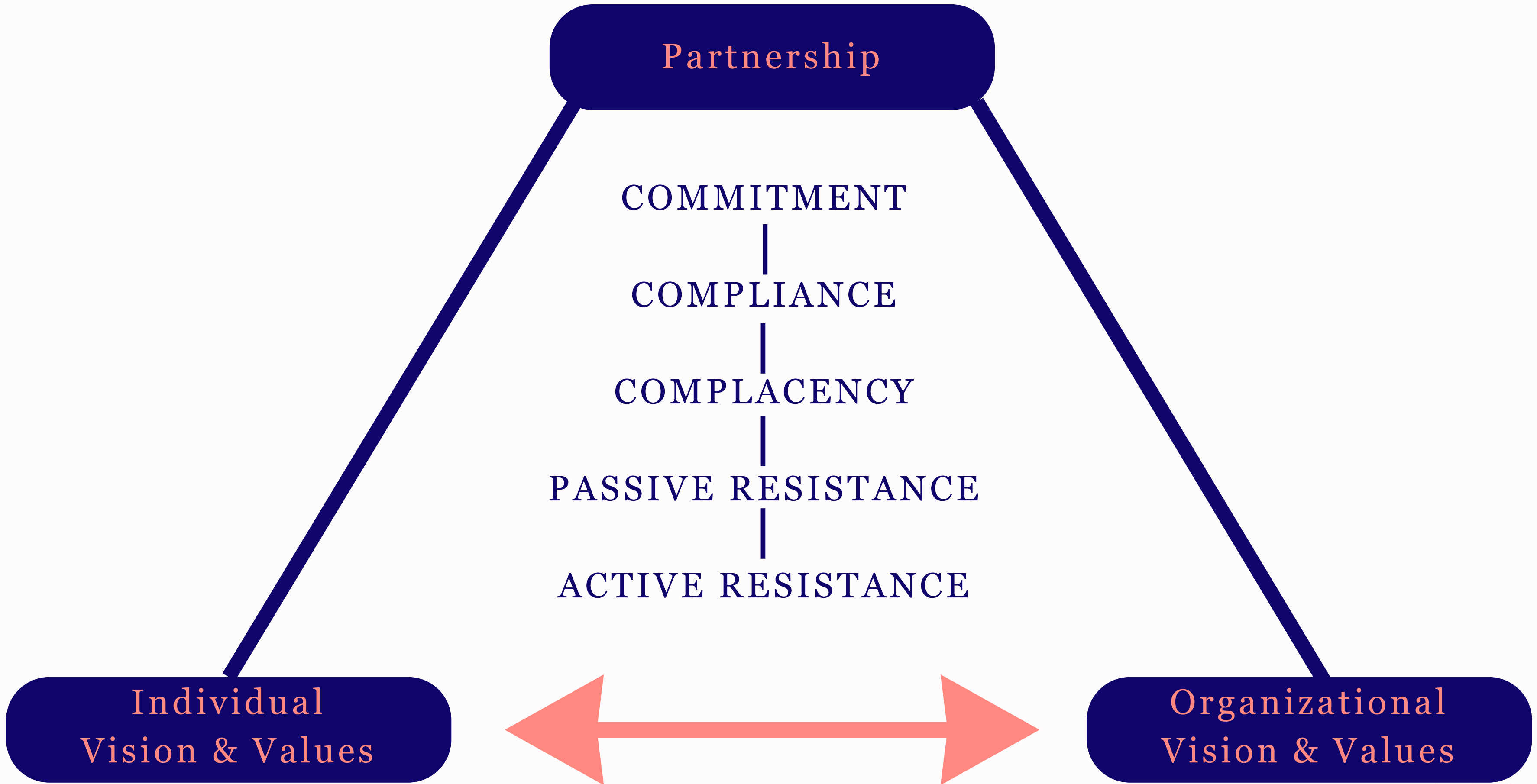
How many here give performance reviews?



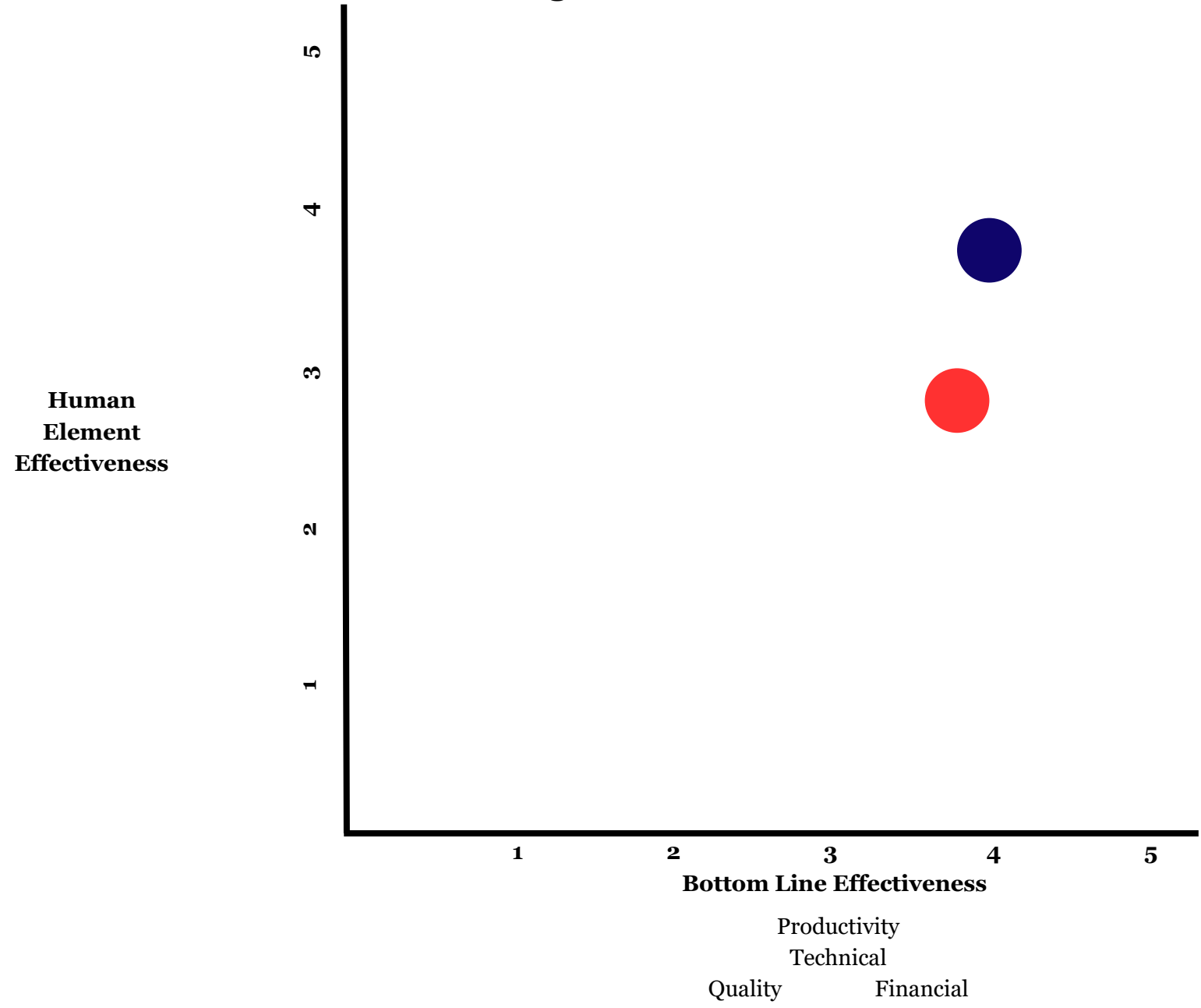
How often do they occur?







Organizational Culture



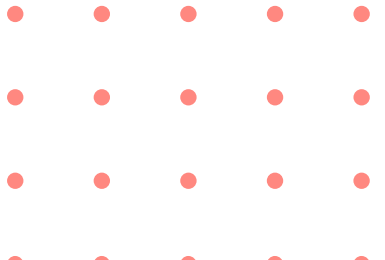
TARGETS:

STRENGTHS:

STRETCHES:

Do more of:

Do less of:





Once you've done an SST, pull out your calendar,
and schedule the follow up!

And once you execute that one....

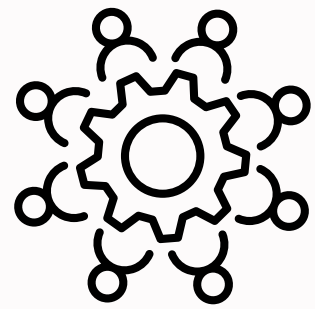


Pull out your calendar and schedule a follow up!

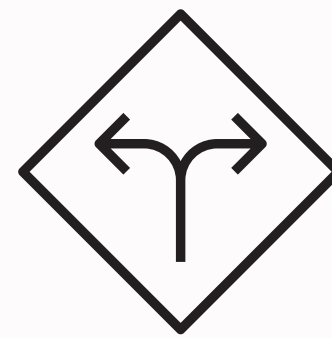
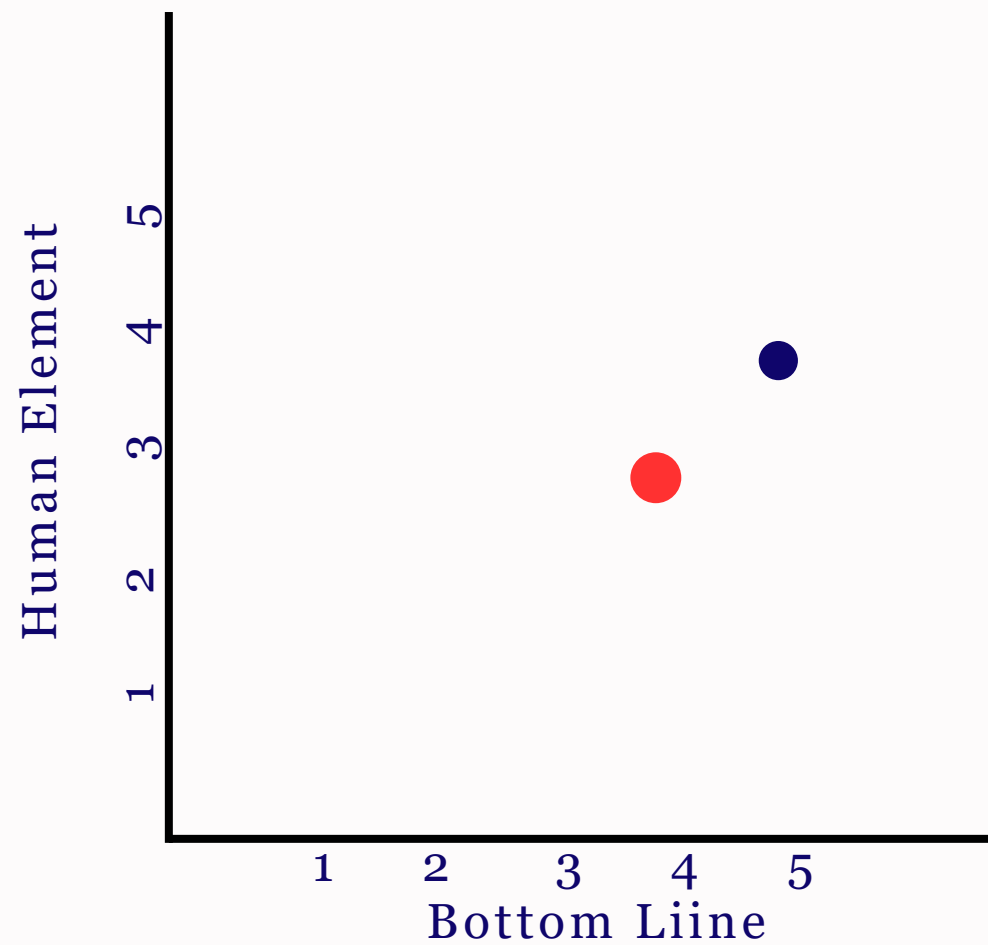
The image features a solid blue background. In the top-left and top-right corners, there are decorative circular patterns composed of thin, parallel lines. The text "And once you do that...." is centered in the lower half of the image.

And once you do that....

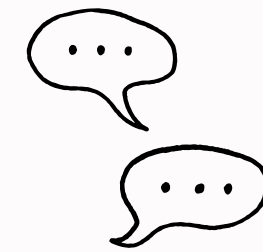
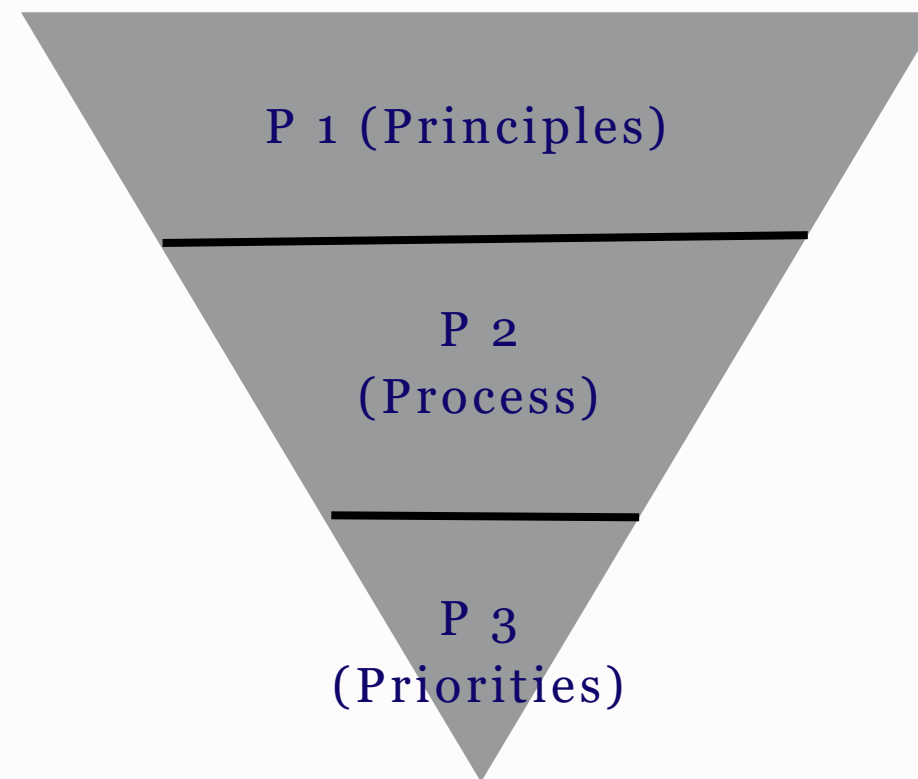
TEAM TRAINING RESOURCES



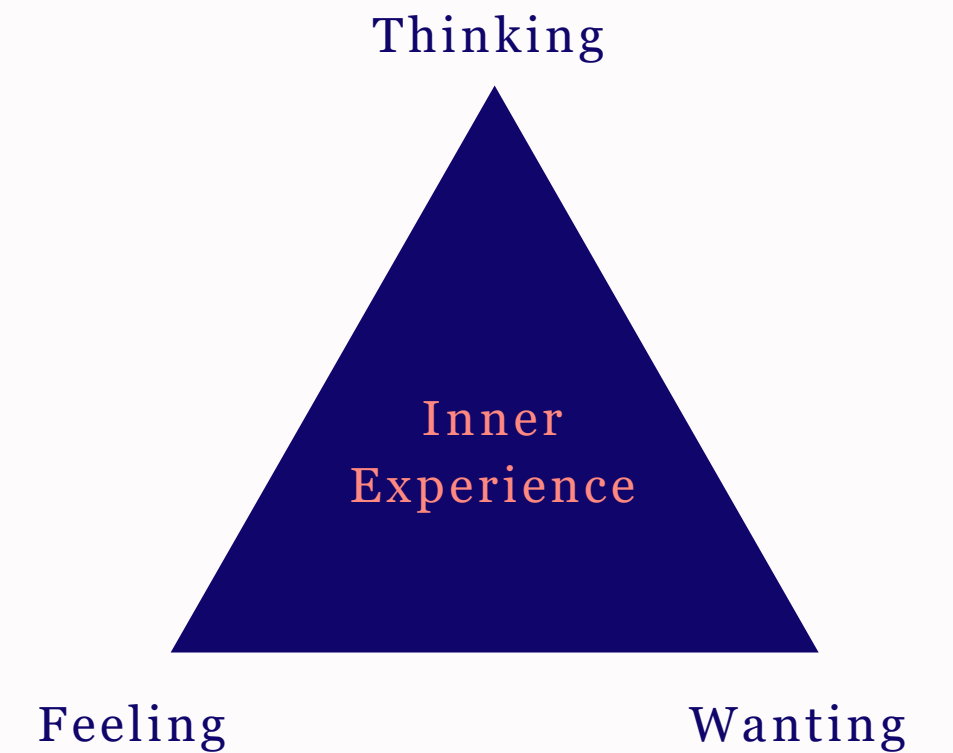
Organizational Cultures



Principled Decision Making





Straight Talk





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